



CITY OF SALEM, VIRGINIA
ANNUAL BUDGET
FISCAL YEAR 2016-2017

CITY OF SALEM, VIRGINIA BUDGET

**FOR FISCAL YEAR
2016-2017**

COUNCIL MEMBERS

**Byron R. Foley – Mayor
John C. Givens – Vice-Mayor
Jane W. Johnson
William D. Jones
James L. Chisom**

**Kevin S. Boggess – City Manager
James E. Taliaferro – Assistant City Manager
Rosemarie B. Jordan - Director of Finance**



CITY OF SALEM, VIRGINIA

114 NORTH BROAD STREET
OFFICE OF CITY MANAGER P. O. BOX 869 24153-0869
(540) 375-3016

March 14, 2016

Council of the City of Salem
P.O. Box 869
Salem, Virginia 24153-0869

Dear Council Members:

I am presenting for your consideration the budget for the fiscal year beginning July 1, 2016. This budget is in accordance with the provisions of Section 8.3 of the Charter of the City of Salem, and the applicable state laws.

The budget being presented shows an improvement in the economic conditions that have plagued the City for several years. As presented, this budget includes an increase in assessments, a 2.5% salary increase for full-time and part-time employees and a limited amount of capital outlay. This session of the General Assembly concluded on Friday, March 11. As of the time of presentation of the budget, we have not received final notification on any possible increases in funding from state sources. We will review any changes in funding during our work sessions.

The total of the General Fund budget is \$75,765,556 which is an increase of \$1,572,512 or 2.1% over the previous year.

The general fund budget includes a transfer of \$19,270,796 to Schools. It also includes a debt service payment for Schools of \$2,123,202, and an anticipated allocation from meals tax of \$449,903. This is a total transfer to Schools of \$21,843,901, or 28.8% of the General Fund budget.

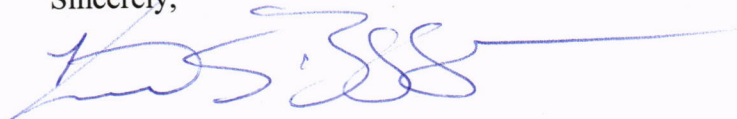
Some other highlights of the budget are:

- The proposed budget includes a 2.5% increase for full-time and part-time employees. This will allow us to adjust all full-time employees by one step on the pay scale. This will begin to help us alleviate the compression issues that we are experiencing currently.

- The General Fund budget includes funding for a pay study. It has been approximately 11 years since the last study was completed. The results of the study will provide data for staff to use in developing a long-term plan on correcting any pay issues that may exist in the City.
- The General Fund budget includes a lump-sum amount of \$500,000 in funding for capital purchases. This amount for general fund capital purchases will be allocated to specific purchases as part of the budget work session.
- An increase in health and dental insurance costs of 5% is included in the proposed budget. This is an estimate at this point since we have not received our renewal data. The actual increase will not be available until we receive renewal data from Anthem in May. An update will be provided as soon as we receive our report.
- Electric rates will see a change in the power cost adjustment from 0.0015 per KWH to 0.0025 per KWH in the proposed budget. Electric consumption is projected to be flat for next year.
- The budget includes a 3% increase in water rates and a 0% increase in sewer rates to be effective on January 1, 2017, as proposed in the five-year rate plan from Draper Aden Associates.

We will be reviewing this proposed budget with you in work sessions during March and April.

Sincerely,

A handwritten signature in blue ink, appearing to read "Kevin S. Boggess", with a long horizontal line extending to the right.

Kevin S. Boggess
City Manager

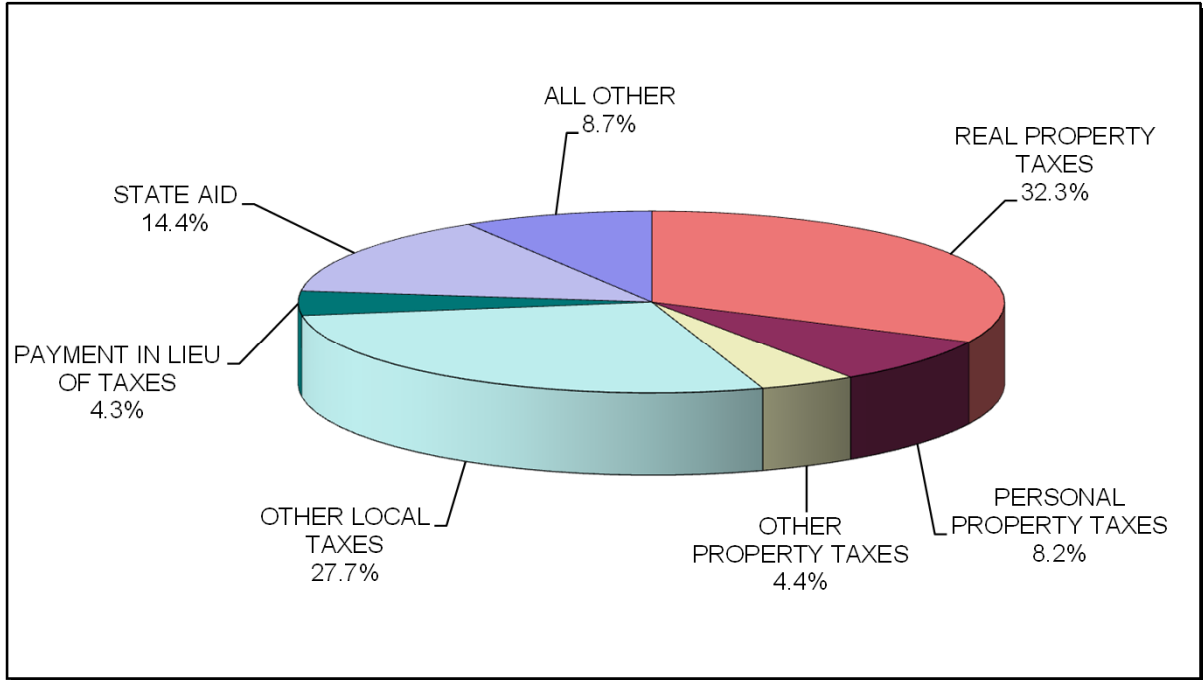
City of Salem, VA
Summary of Revenues and Expenses
All Funds

	Actual FY2015	Adopted FY2016	Proposed FY2017	Increase/ (Decrease)
Revenues:				
General Fund	\$ 76,907,027	\$ 74,193,044	\$ 75,780,556	\$ 1,587,512
Component Unit Schools	41,962,716	44,519,240	44,264,141	(255,099)
Debt Service Fund	6,052,664	3,887,867	3,971,520	83,653
Water Fund	6,634,282	6,780,000	6,744,105	(35,895)
Sewer Fund	7,195,010	7,181,000	7,161,000	(20,000)
Civic Center Fund	3,072,055	3,385,770	3,997,624	611,854
Electric Fund	39,863,540	40,179,300	39,761,250	(418,050)
Catering Fund	801,764	857,582	910,078	52,496
Total All Funds	182,489,058	180,983,803	182,590,274	1,606,471
Less: Fund Transfers	(24,402,785)	(24,715,253)	(24,953,263)	(238,010)
Total, Net of Transfers	\$ 158,086,273	\$ 156,268,550	\$ 157,637,011	\$ 1,368,461
Expenditures:				
General Fund	\$ 70,728,891	\$ 74,193,044	\$ 75,780,556	\$ 1,587,512
Component Unit Schools	41,139,583	44,519,240	44,264,141	(255,099)
Debt Service Fund	6,052,664	3,887,867	3,971,520	83,653
Water Fund	5,928,912	6,780,000	6,744,105	(35,895)
Sewer Fund	4,939,784	7,181,000	7,161,000	(20,000)
Civic Center Fund	4,036,574	3,385,770	3,997,624	611,854
Electric Fund	37,252,438	40,179,300	39,761,250	(418,050)
Catering Fund	854,934	857,582	910,078	52,496
Total All Funds	170,933,780	180,983,803	182,590,274	1,606,471
Less: Fund Transfers	(24,402,785)	(24,715,253)	(24,953,263)	(238,010)
Total, Net of Transfers	\$ 146,530,995	\$ 156,268,550	\$ 157,637,011	\$ 1,368,461

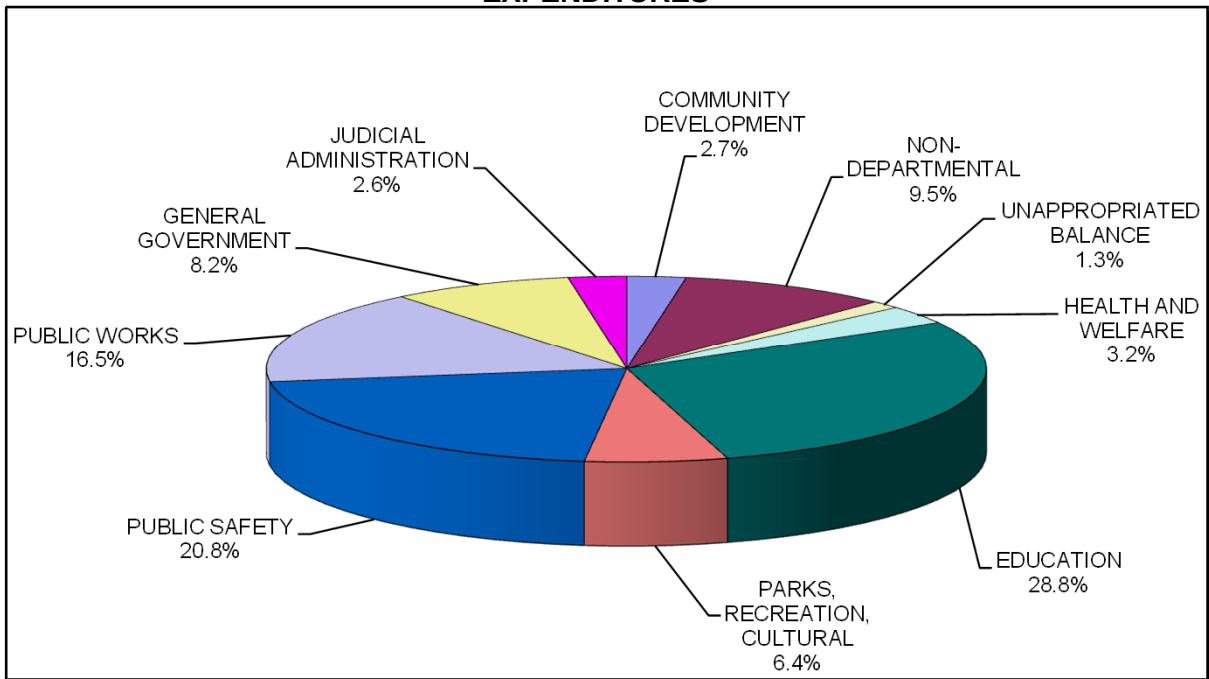
GENERAL FUND

City of Salem, VA
General Fund Summary of Revenues and Expenditures
For Fiscal Year 2016-2017

REVENUES



EXPENDITURES



City of Salem, Virginia
General Fund Revenue Summary
Adopted FY2015-2016 and FY2016-2017

	Actual FY2014-2015	Adopted Budget FY2015-2016	Adopted Budget FY2016-2017	Increase (Decrease)
Real Property Taxes	\$ 24,133,618	\$ 23,903,000	\$ 24,469,309	\$ 566,309
Personal Property Taxes	6,298,211	6,188,300	6,238,900	50,600
Other Property Taxes	3,309,445	3,135,000	3,345,000	210,000
Local Sales Tax	6,688,509	6,550,000	6,521,300	(28,700)
Utility Consumer Tax	1,217,299	1,155,000	1,165,000	10,000
Business License Tax	5,088,724	5,100,000	5,200,000	100,000
Motor Vehicle License Tax	587,073	520,000	535,000	15,000
Bank Franchise Tax	371,979	370,000	370,000	-
Cigarette Tax	763,024	685,000	750,000	65,000
Lodging Tax	1,015,079	1,100,000	1,116,000	16,000
Meals Tax	4,464,873	4,400,000	4,600,000	200,000
Other Local Taxes	760,066	680,500	710,800	30,300
Permits, Fees & Licenses	394,827	240,160	256,800	16,640
Fines And Forfeitures	127,002	110,000	114,500	4,500
Use Of Money And Property	511,473	433,028	436,016	2,988
Charges For Services	544,708	580,514	690,014	109,500
Fire & Rescue Fee For Service	808,997	810,000	850,000	40,000
Waste Collection Fees	4,237,058	4,145,000	4,145,000	-
Miscellaneous Revenue	700,505	84,500	95,633	11,133
Payment in Lieu of Taxes	3,397,068	3,290,000	3,290,000	-
Commonwealth - Categorical	8,403,547	7,866,235	8,034,477	168,242
Commonwealth - Non-categorical	2,926,618	2,842,907	2,842,907	-
Federal	157,324	3,900	3,900	-
Total General Fund Revenues	\$ 76,907,027	\$ 74,193,044	\$ 75,780,556	\$ 1,587,512

City of Salem, VA

Summary of Expenditures

	2015 Actual Amount	2016 Adopted Budget	2017 Adopted Budget	Increase/ (Decrease)
General Fund				
Expenditures				
General government	\$6,062,758.98	\$6,106,425.00	\$6,188,943.00	\$82,518.00
Judicial administration	\$1,913,666.27	\$1,982,482.00	\$1,982,180.00	(\$302.00)
Public safety	\$15,779,716.90	\$15,943,717.00	\$15,784,156.00	(\$159,561.00)
Public works	\$10,954,464.27	\$12,665,589.00	\$12,511,756.00	(\$153,833.00)
Health and welfare	\$2,900,388.82	\$2,274,631.00	\$2,443,438.00	\$168,807.00
Education	\$21,785,196.36	\$22,119,957.00	\$21,843,901.00	(\$276,056.00)
Parks, recreation and culture	\$4,401,263.06	\$4,600,294.00	\$4,830,083.00	\$229,789.00
Community development	\$1,062,184.27	\$1,127,333.00	\$2,002,708.00	\$875,375.00
Non-departmental	\$5,869,252.01	\$7,372,616.00	\$8,193,391.00	\$820,775.00
Expenditure Grand Totals:	\$70,728,890.94	\$74,193,044.00	\$75,780,556.00	\$1,587,512.00

City of Salem, VA

Summary of Expenditures

	2015 Actual Amount	2016 Adopted Budget	2017 Adopted Budget	Increase/ (Decrease)
Fund: 10 - General Fund				
Expenditures				
General government				
10-001-1100 - City Council	\$165,563.92	\$158,521.00	\$166,613.00	\$8,092.00
10-001-1120 - Clerk of City Council	\$42,220.57	\$92,657.00	\$99,886.00	\$7,229.00
10-002-1211 - City Manager	\$561,084.57	\$586,021.00	\$556,259.00	(\$29,762.00)
10-003-1212 - Communications	\$213,040.85	\$218,127.00	\$212,339.00	(\$5,788.00)
10-004-1221 - City Attorney	\$1,601.65	\$2,325.00	\$2,325.00	\$0.00
10-006-1223 - Human Resources	\$504,655.99	\$454,889.00	\$553,919.00	\$99,030.00
10-006-1224 - Employee Wellness & Clinic	\$9,941.11	\$36,112.00	\$33,112.00	(\$3,000.00)
10-007-1231 - Commissioner of Revenue	\$423,317.65	\$436,019.00	\$427,133.00	(\$8,886.00)
10-008-1232 - Real Estate Assessor	\$420,216.66	\$474,828.00	\$458,145.00	(\$16,683.00)
10-008-1233 - Board of Equalization	\$270.00	\$2,822.00	\$2,822.00	\$0.00
10-010-1241 - Treasurer	\$472,182.27	\$496,025.00	\$498,874.00	\$2,849.00
10-012-1242 - Finance	\$923,305.61	\$990,288.00	\$959,133.00	(\$31,155.00)
10-012-1244 - Purchasing	\$43,899.86	\$48,608.00	\$48,396.00	(\$212.00)
10-016-1251 - Technology Systems	\$1,459,675.65	\$1,347,360.00	\$1,294,541.00	(\$52,819.00)
10-018-1252 - City Garage	\$637,029.19	\$526,445.00	\$657,988.00	\$131,543.00
10-019-1320 - Registrar	\$172,858.17	\$224,292.00	\$205,310.00	(\$18,982.00)
10-019-1321 - Electoral Board	\$11,895.26	\$11,086.00	\$12,148.00	\$1,062.00
General government Totals:	\$6,062,758.98	\$6,106,425.00	\$6,188,943.00	\$82,518.00
Judicial administration				
10-020-2110 - Circuit Court	\$70,357.38	\$71,350.00	\$71,350.00	\$0.00
10-022-2112 - Combined District Courts	\$14,988.97	\$35,127.00	\$36,615.00	\$1,488.00
10-022-2120 - General District Judges	\$702.02	\$3,612.00	\$3,925.00	\$313.00
10-022-2160 - Juvenile District Judges	\$1,951.57	\$3,345.00	\$3,925.00	\$580.00
10-024-2130 - Magistrate Office	\$2,593.94	\$3,298.00	\$3,298.00	\$0.00
10-027-2170 - Clerk of Circuit Court	\$400,142.62	\$419,847.00	\$409,955.00	(\$9,892.00)
10-028-2180 - City Sheriff	\$863,413.33	\$881,145.00	\$878,114.00	(\$3,031.00)
10-029-2210 - Commonwealth Attorney	\$496,079.56	\$498,425.00	\$508,315.00	\$9,890.00
10-029-2212 - Victim Witness Assistance Prog	\$62,625.77	\$62,103.00	\$62,453.00	\$350.00
10-029-2214 - Cost Collections	\$811.11	\$4,230.00	\$4,230.00	\$0.00
Judicial administration Totals:	\$1,913,666.27	\$1,982,482.00	\$1,982,180.00	(\$302.00)
Public safety				
10-012-3325 - Juvenile Detention	\$80,675.00	\$200,000.00	\$150,000.00	(\$50,000.00)
10-012-3530 - Medical Examiner	\$440.00	\$500.00	\$550.00	\$50.00
10-018-3550 - Emergency Management	\$5,786.48	\$20,000.00	\$20,000.00	\$0.00
10-028-3320 - Correction and Detention	\$2,101,344.49	\$2,180,897.00	\$2,081,000.00	(\$99,897.00)
10-030-3110 - Police Department	\$5,467,322.12	\$5,518,288.00	\$5,379,727.00	(\$138,561.00)
10-030-3140 - Communication Center	\$1,014,467.44	\$1,055,767.00	\$1,085,776.00	\$30,009.00
10-030-3510 - Animal Control	\$684,240.41	\$673,516.00	\$685,428.00	\$11,912.00
10-032-3210 - Fire Department	\$6,034,920.41	\$5,849,506.00	\$5,934,629.00	\$85,123.00
10-034-3230 - Salem Rescue Squad	\$67,447.52	\$97,840.00	\$98,072.00	\$232.00
10-038-3330 - Probation Officer	\$1,238.25	\$1,650.00	\$2,150.00	\$500.00
10-042-3410 - Building Inspections	\$321,834.78	\$345,753.00	\$346,824.00	\$1,071.00
Public safety Totals:	\$15,779,716.90	\$15,943,717.00	\$15,784,156.00	(\$159,561.00)
Public works				
10-018-4001 - Primary Roads-Pavements	\$149,672.91	\$567,732.00	\$585,537.00	\$17,805.00
10-018-4002 - Primary Roads-Shoulders	\$4,302.17	\$72,500.00	\$72,500.00	\$0.00
10-018-4003 - Primary Roads-Roadsides	\$128,585.86	\$196,000.00	\$196,000.00	\$0.00

City of Salem, VA

Summary of Expenditures

	2015 Actual Amount	2016 Adopted Budget	2017 Adopted Budget	Increase/ (Decrease)
10-018-4004 - Primary Roads-Structures	\$65,913.40	\$290,000.00	\$370,000.00	\$80,000.00
10-018-4005 - Primary Roads-Traffic Control	\$258,276.47	\$319,000.00	\$319,000.00	\$0.00
10-018-4006 - Primary Roads-Other Costs	\$117,090.56	\$125,000.00	\$125,000.00	\$0.00
10-018-4010 - Collector Streets-Pavements	\$390,459.03	\$818,368.00	\$779,773.00	(\$38,595.00)
10-018-4011 - Collector Streets-Shoulders	\$240,245.68	\$234,000.00	\$234,000.00	\$0.00
10-018-4012 - Collector Streets-Roadsides	\$167,605.99	\$302,400.00	\$302,400.00	\$0.00
10-018-4013 - Collector Streets-Structures	\$0.00	\$16,000.00	\$25,000.00	\$9,000.00
10-018-4014 - Collector Streets-Traffic Ctrl	\$26,209.01	\$175,000.00	\$175,000.00	\$0.00
10-018-4015 - Collector Streets-Other Costs	\$352,273.65	\$115,000.00	\$115,000.00	\$0.00
10-018-4200 - Street & Highway Administration	\$1,171,072.73	\$1,378,674.00	\$1,319,875.00	(\$58,799.00)
10-018-4220 - Street and Road Cleaning	\$112,591.78	\$107,153.00	\$115,091.00	\$7,938.00
10-018-4230 - Refuse Collection	\$1,089,727.64	\$1,148,117.00	\$1,124,820.00	(\$23,297.00)
10-018-4240 - Containers	\$100,568.40	\$125,471.00	\$124,968.00	(\$503.00)
10-018-4310 - Building Maintenance	\$571,963.89	\$627,771.00	\$539,076.00	(\$88,695.00)
10-018-4320 - City Hall Building Maintenance	\$266,146.83	\$282,842.00	\$172,370.00	(\$110,472.00)
10-018-4321 - Courthouse Building Maintenance	\$170,594.33	\$171,733.00	\$177,447.00	\$5,714.00
10-018-4322 - Engineering Building	\$0.00	\$0.00	\$108,810.00	\$108,810.00
10-042-4110 - Engineering	\$773,334.37	\$763,401.00	\$760,643.00	(\$2,758.00)
10-048-4400 - Transfer Station	\$4,229,705.23	\$4,231,427.00	\$4,101,446.00	(\$129,981.00)
10-048-4401 - Closed Landfill	\$8,051.86	\$11,500.00	\$14,750.00	\$3,250.00
10-048-4402 - Mowles Spring Park	\$0.00	\$0.00	\$6,750.00	\$6,750.00
10-054-4007 - Primary Roads-Traffic Signals	\$544,933.78	\$569,500.00	\$629,500.00	\$60,000.00
10-054-4014 - Collector Streets-Traffic Ctrl	\$15,138.70	\$17,000.00	\$17,000.00	\$0.00
Public works Totals:	\$10,954,464.27	\$12,665,589.00	\$12,511,756.00	(\$153,833.00)
Health and welfare				
10-012-5100 - General	\$539,718.24	\$551,974.00	\$546,974.00	(\$5,000.00)
10-012-5300 - Contract - Roanoke County	\$604,860.80	\$665,000.00	\$692,449.00	\$27,449.00
10-012-5350 - Community Policy Management Team	\$1,689,151.31	\$984,282.00	\$1,122,282.00	\$138,000.00
10-012-5355 - VJCCCA Grant	\$50,627.03	\$53,911.00	\$62,269.00	\$8,358.00
10-012-5360 - Family Preservation Grant	\$16,031.44	\$19,464.00	\$19,464.00	\$0.00
Health and welfare Totals:	\$2,900,388.82	\$2,274,631.00	\$2,443,438.00	\$168,807.00
Education				
10-012-6100 - Payments to School Division	\$19,151,270.11	\$19,270,796.00	\$19,270,796.00	\$0.00
10-012-6101 - Payments for Debt Service	\$2,633,926.25	\$2,849,161.00	\$2,573,105.00	(\$276,056.00)
Education Totals:	\$21,785,196.36	\$22,119,957.00	\$21,843,901.00	(\$276,056.00)
Parks, recreation and culture				
10-018-7215 - Longwood Park	\$24,825.91	\$27,250.00	\$27,250.00	\$0.00
10-018-7218 - Lake Spring Park	\$135,861.42	\$26,700.00	\$30,700.00	\$4,000.00
10-018-7220 - Other Parks	\$109,392.36	\$127,300.00	\$124,040.00	(\$3,260.00)
10-018-7225 - Golf Course	\$32,118.38	\$34,100.00	\$34,100.00	\$0.00
10-018-7230 - East Hill Cemetery	\$27,318.98	\$20,216.00	\$20,216.00	\$0.00
10-018-7235 - Greenway Maintenance	\$44,720.18	\$34,500.00	\$39,500.00	\$5,000.00
10-018-7240 - Salem Rotary Dog Park	\$11,144.50	\$17,848.00	\$17,848.00	\$0.00
10-018-7250 - Salem Beautification Program	\$186,011.31	\$235,183.00	\$229,688.00	(\$5,495.00)
10-018-7251 - Farmers Market	\$49,718.68	\$55,904.00	\$54,407.00	(\$1,497.00)
10-053-7205 - Salem Memorial Park	\$243,192.44	\$293,165.00	\$294,592.00	\$1,427.00
10-053-7210 - Salem Stadium	\$217,656.13	\$214,164.00	\$221,621.00	\$7,457.00
10-070-7110 - Parks & Recreation Admin	\$271,646.90	\$279,157.00	\$472,754.00	\$193,597.00
10-070-7111 - Athletic Fields	\$273,180.79	\$318,649.00	\$310,844.00	(\$7,805.00)
10-070-7114 - Kiwanis	\$184,443.06	\$200,003.00	\$199,762.00	(\$241.00)

City of Salem, VA

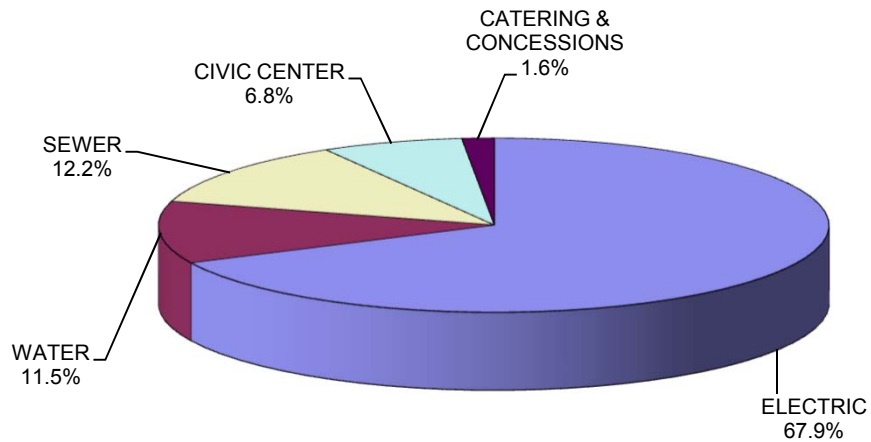
Summary of Expenditures

	2015 Actual Amount	2016 Adopted Budget	2017 Adopted Budget	Increase/ (Decrease)
10-070-7117 - Moyer Sports Complex	\$381,429.92	\$402,089.00	\$432,611.00	\$30,522.00
10-070-7123 - Skateboard Park	\$2,378.74	\$2,700.00	\$3,000.00	\$300.00
10-070-7126 - Spartan Field	\$85,709.65	\$98,353.00	\$96,796.00	(\$1,557.00)
10-070-7129 - Athletic Programs	\$384,314.17	\$406,604.00	\$410,384.00	\$3,780.00
10-070-7130 - Adult Athletic Programs	\$10,977.42	\$20,499.00	\$20,499.00	\$0.00
10-070-7132 - Recreation Programs	\$381,190.81	\$394,425.00	\$400,970.00	\$6,545.00
10-070-7135 - Senior Citizen Center	\$237,864.33	\$245,770.00	\$282,725.00	\$36,955.00
10-070-7138 - Youth Sports Office	\$7,136.71	\$8,000.00	\$8,000.00	\$0.00
10-076-7300 - Library	\$1,099,030.27	\$1,137,715.00	\$1,097,776.00	(\$39,939.00)
Parks, recreation and culture Totals:	\$4,401,263.06	\$4,600,294.00	\$4,830,083.00	\$229,789.00
Community development				
10-002-8151 - Planning Commission	\$8,308.51	\$7,278.00	\$7,649.00	\$371.00
10-012-8115 - VPI Extension Contract	\$19,128.00	\$19,000.00	\$18,500.00	(\$500.00)
10-012-8150 - Regional Economic Development	\$684,922.49	\$679,916.00	\$1,403,479.00	\$723,563.00
10-042-8120 - Planning and Zoning	\$0.00	\$0.00	\$159,340.00	\$159,340.00
10-053-8170 - Tourism	\$0.00	\$0.00	\$76,760.00	\$76,760.00
10-080-8110 - Economic Development	\$349,825.27	\$421,139.00	\$336,980.00	(\$84,159.00)
Community development Totals:	\$1,062,184.27	\$1,127,333.00	\$2,002,708.00	\$875,375.00
Non-departmental				
10-012-9100 - Transfers to Other Funds	\$1,134,201.54	\$1,238,552.00	\$1,261,044.00	\$22,492.00
10-012-9102 - Debt Service	\$1,486,641.22	\$1,429,044.00	\$1,848,318.00	\$419,274.00
10-012-9103 - Bank Charges	\$46,745.56	\$15,000.00	\$15,000.00	\$0.00
10-012-9104 - Fringe Benefits	\$1,782,587.82	\$2,318,992.00	\$2,686,693.00	\$367,701.00
10-012-9106 - Other Insurance	\$313,996.00	\$347,500.00	\$278,500.00	(\$69,000.00)
10-012-9107 - Contributions to Other Orgs	\$1,105,079.87	\$1,061,791.00	\$1,088,357.00	\$26,566.00
10-012-9110 - Contingency	\$0.00	\$961,737.00	\$1,015,479.00	\$53,742.00
Non-departmental Totals:	\$5,869,252.01	\$7,372,616.00	\$8,193,391.00	\$820,775.00
Expenditure Grand Totals:	\$70,728,890.94	\$74,193,044.00	\$75,780,556.00	\$1,587,512.00

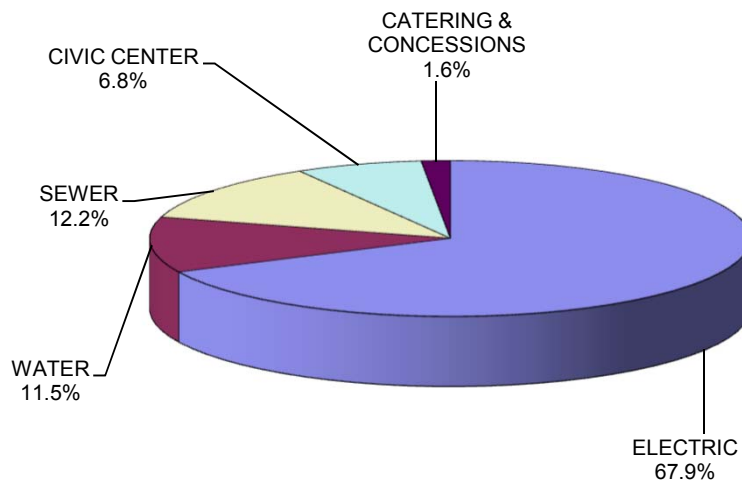
ENTERPRISE FUNDS

**City of Salem, VA
Enterprise Funds
Summary of Revenues and Expenses
For Fiscal Year 2016-2017**

REVENUES



EXPENSES



City of Salem, Virginia
Enterprise Funds
Summary of Revenues and Expenses
For Fiscal Year 2016-2017

			FY2016-2017	
	Actual FY2015	FY2015-2016	Adopted	Increase/
Revenues:		Budget	Budget	(Decrease)
Electric	\$ 39,863,540	\$ 40,179,300	\$ 39,761,250	\$ (418,050)
Water	6,634,282	6,780,000	6,744,105	(35,895)
Sewer	7,195,010	7,181,000	7,161,000	(20,000)
Civic Center	3,072,055	3,385,770	3,997,624	611,854
Salem Catering & Concessions	801,764	857,582	910,078	52,496
Total Revenues	\$ 57,566,651	\$ 58,383,652	\$ 58,574,057	\$ 190,405
Expenses:				
Electric	37,252,438	\$ 40,179,300	\$ 39,761,250	\$ (418,050)
Water Production	3,035,445	3,212,002	2,754,753	(457,249)
Water Distribution/Maintenance	2,893,467	3,567,998	3,989,352	421,354
Sewer	4,939,784	7,181,000	7,161,000	(20,000)
Utility Billing & Collections	-	-	-	-
Civic Center	4,036,574	3,385,770	3,997,624	611,854
Salem Catering	854,934	857,582	910,078	52,496
Total Expenses	\$ 53,012,642	\$ 58,383,652	\$ 58,574,057	\$ 190,405

DEBT SERVICE FUND

City of Salem, VA
Debt Service Fund
Revenue and Expenditure Summary

	Actual FY2015	Adopted FY2016	Adopted FY2017	Increase (Decrease)
Revenue and Transfers:				
Proceeds from Refunding	\$ 1,932,097	\$ -	\$ -	\$ -
Transfers from General Fund - City	4,120,567	3,887,867	3,971,520	83,653
Total Revenues	\$ 6,052,664	\$ 3,887,867	\$ 3,971,520	\$ 83,653
Expenditures:				
City Debt Service Payments				
Principal	\$ 993,136	\$ 1,015,368	\$ 1,254,375	\$ 239,007
Interest	493,505	413,675	593,943	180,268
Payment to refunded bond escrow agent	1,921,720	-	-	-
Bond issuance costs	10,377	-	-	-
Total Debt Service - City	3,418,738	1,429,043	1,848,318	419,275
School Debt Service Payments				
Principal	2,025,602	1,939,121	1,660,887	\$ (278,234)
Interest	608,324	519,703	462,315	(57,388)
Total Debt Service - Schools	2,633,926	2,458,824	2,123,202	(335,622)
Total Expenditures	\$ 6,052,664	\$ 3,887,867	\$ 3,971,520	\$ 83,653

INTERNAL SERVICE FUND

**City of Salem, Virginia
Health Insurance Fund**

	FY14 Actual	FY15 Actual	FY16 Actual (Partial Year)	FY16 Adopted Budget	FY17 Adopted Budget	Increase (Decrease)
Revenue						
Premiums Paid by City	\$ 5,196,430	\$ 5,690,182	\$ 3,619,919	\$ 6,015,780	\$ 5,633,000	\$ (382,780)
Premiums Paid by School	4,457,932	4,574,843	2,953,374	5,284,000	4,690,000	(594,000)
Premiums Paid by Retirees	725,244	682,993	478,991	715,000	735,000	20,000
Interest Earnings	5,961	10,513	6,601	5,500	11,900	6,400
Miscellaneous	900	-	80	-	-	-
	\$ 10,386,467	\$ 10,958,531	\$ 7,058,965	\$ 12,020,280	\$ 11,069,900	\$ (950,380)
Expenses						
Claims	\$ 9,600,080	\$ 10,617,187	\$ 5,396,802	\$ 11,496,406	\$ 10,520,733	\$ (975,673)
Employee Health Clinic	390,227	383,345	274,178	407,274	416,547	9,273
Consulting Services	35,832	32,503	18,192	59,300	72,300	13,000
ACA Fees	-	107,982	60,296	-	50,320	50,320
Miscellaneous	40,251	2,610	-	57,300	10,000	(47,300)
	\$ 10,066,390	\$ 11,143,627	\$ 5,749,468	\$ 12,020,280	\$ 11,069,900	\$ (950,380)

CAPITAL OUTLAY

City of Salem, VA
Capital Outlay Summary for Fiscal Year 2016-2017

	Capital Outlay Funded
<u>General Fund</u>	
Technology Systems	\$ 67,500
City Garage	152,000
Police	63,376
Fire	149,000
Parks and Recreation	20,000
Reserve for Capital	48,124
Total General Fund	<u>\$ 500,000</u>
<u>Enterprise Funds</u>	
Water	\$ 381,000
Sewer	415,000
Electric	500,000
Total Enterprise Funds	<u>\$ 1,296,000</u>
Total City-Wide	<u>\$ 1,796,000</u>

COMMUNITY SERVICE AGENCIES

CITY OF SALEM, VIRGINIA

Summary of Contributions Human and Community Service Agencies For Fiscal Years 2006-07 through 2016-17

2016-17	\$ 1,299,587
2015-16	1,283,447
2014-15	1,226,123
2013-14	1,251,494
2012-13	1,201,642
2011-12	1,147,169
2010-11	1,114,887
2009-10	1,169,619
2008-09	1,383,783
2007-08	1,126,619
2006-07	1,272,719

**CITY OF SALEM, VIRGINIA
HUMAN AND COMMUNITY SERVICE AGENCIES
(LINE ITEMS IN GENERAL FUND BUDGET)
FISCAL YEAR 2016-2017**

AGENCIES RECEIVING FUNDS (SHOWN AS	2015-2016	2016-2017	2016-2017
<u>LINE ITEM IN GENERAL FUND BUDGET):</u>	<u>APPROPRIATION</u>	<u>REQUEST</u>	<u>APPROPRIATION</u>
Blue Ridge Behavioral Healthcare	\$ 103,500	\$ 151,001	\$ 103,500
Child Health Investment Partnership (CHIP)	38,000	38,000	38,000
Roanoke Valley-Alleghany Regional Commission	20,250	22,797	22,797
Roanoke Valley Convention & Visitors Bureau (Contractual)	373,501	418,734	418,734
Roanoke Valley Economic Development Partnership	54,916	55,044	55,044
Roanoke Valley Greenway Commission	10,940	10,940	10,940
Salem Education Foundation	105,000	105,000	93,000
Salem Fine Arts Commission	7,500	7,500	7,500
Salem Museum & Historical Society	50,000	50,000	50,000
Salem Rescue Squad	97,840	98,072	98,072
Salem Visitors Center	45,000	45,000	45,000
Salem/Roanoke County Chamber of Commerce	10,000	10,000	10,000
Valley Metro Star Route (based on ridership)	130,000	110,000	110,000
Valley Metro Fixed Route (based on ridership)	50,000	50,000	50,000
	\$ <u>1,096,447</u>	\$ <u>1,172,088</u>	\$ <u>1,112,587</u>

**CITY OF SALEM, VIRGINIA
HUMAN AND COMMUNITY SERVICE AGENCIES FUNDING REQUESTS
FOR FISCAL YEAR 2016-2017**

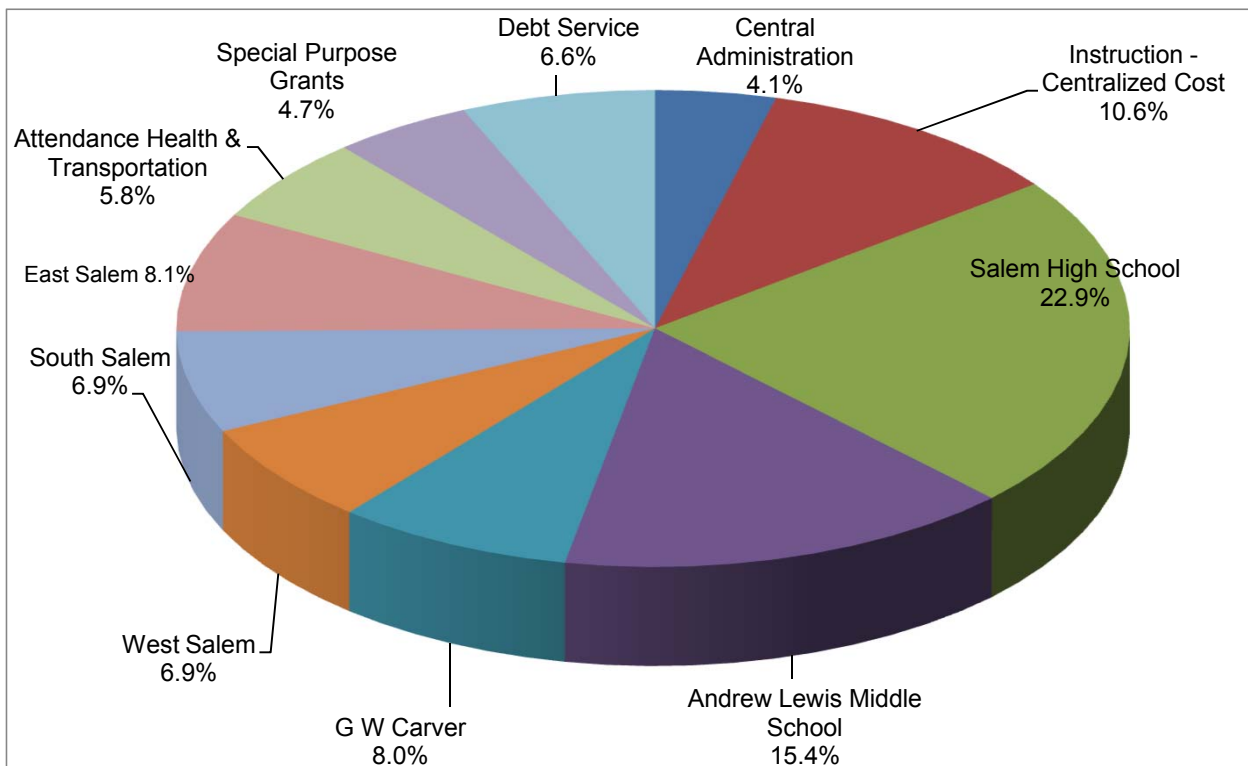
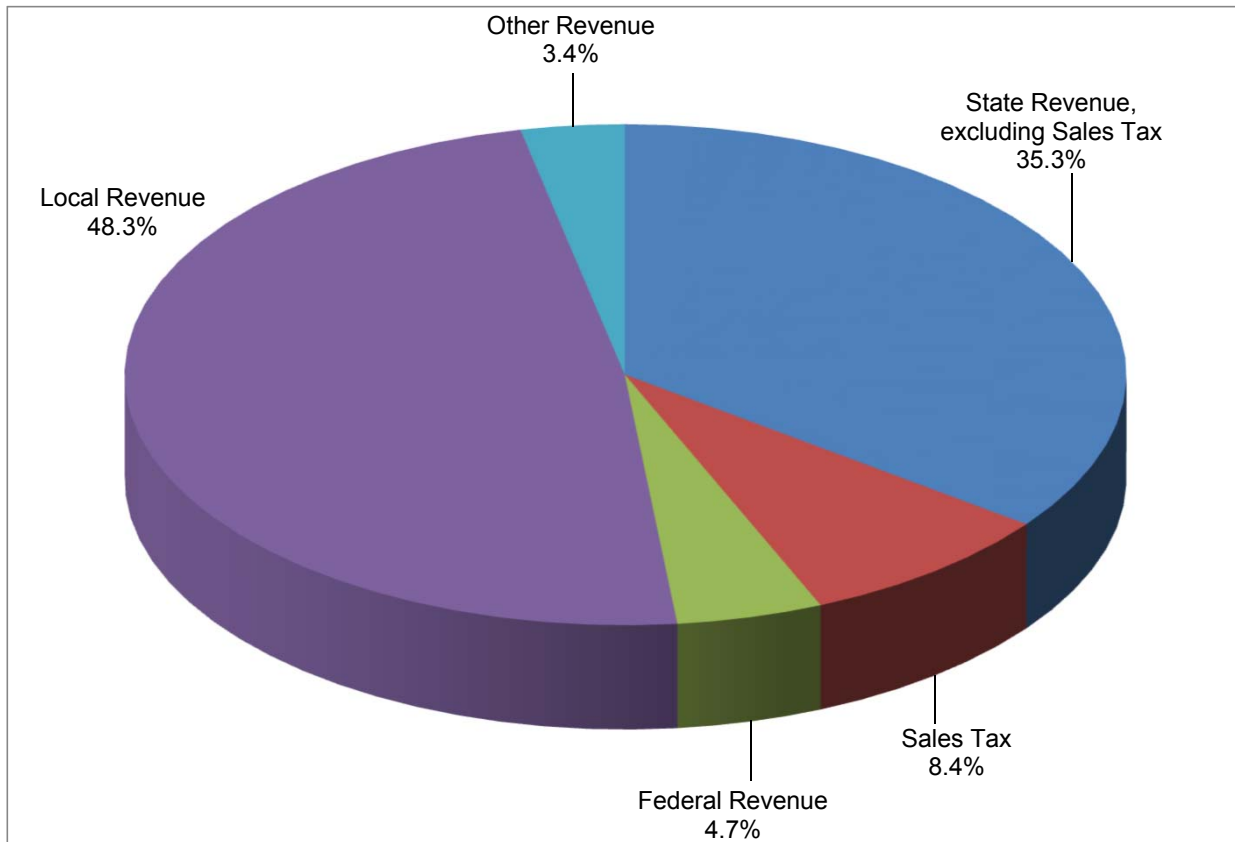
<u>AGENCY REQUESTS</u>	<u>2015-16 APPROPRIATION</u>	<u>2016-17 REQUEST</u>	<u>2016-17 APPROPRIATION</u>
Adult Care Center of Rke Valley, Inc.	\$ 4,950	\$ 4,950	\$ 4,950
ARCH (formerly Trust House)	4,050	5,000	4,050
Big Brothers/Big Sisters	3,150	5,000	3,150
Blue Ridge Legal Services, Inc.	500	2,693	500
Bradley Free Clinic	3,000	3,000	2,850
Brain Injury Services of SW VA	2,000	2,000	2,000
Center in the Square	10,000	20,000	10,000
Children's TRUST	9,000	12,000	9,000
Council of Community Services (2-1-1 VA-SW Regional Program)	1,000	2,000	1,000
Family Promise of Greater Roanoke (formerly Interfaith Hospitality Network)	6,000	6,500	6,000
Family Service of Roanoke Valley	2,160	2,160	2,160
Feeding America (formerly SW VA Second Harvest Food Bank)	0	8,000	0
Food Pantry (formerly Salem Food Pantry)	15,000	15,000	15,000
F.R.E.E. (Foundation for Rehabilitation Equipment & Endowment)	0	1,500	0
Good Samaritan Hospice	0	7,000	7,000
Habitat for Humanity	0	8,000	0
Junior Achievement	2,000	3,000	2,000
LOA Area Agency on Aging	9,056	9,679	9,679
Mental Health America of Roanoke Valley	500	500	500
Mill Mountain Theatre	1,500	2,500	1,500
Mill Mountain Zoo (operational / educational)	5,000	10,000	5,000
Rke Regional Small Business Development Ctr.	2,500	4,200	2,500
Roanoke Area Ministries	2,000	5,000	2,000
Roanoke Symphony Orchestra	15,000	20,000	20,000 *
Roanoke Valley Speech & Hearing Center	2,500	3,000	2,500
Salem Area Ecumenical Ministries (Breakfast Program)	5,000	6,000	6,000
Salem Choral Society	0	NSR	0
Salem Post Prom Committee	4,000	4,000	4,000
Science Museum of Western VA	10,000	25,000	10,000
Southwest Virginia Ballet	1,000	1,000	1,000
TAP - Permanent Supportive Housing	14,065	16,065	14,065
Total Action for Progress-Head Start	21,000	21,000	21,000
VA Amateur Sports - Coventry Commonwealth Games of VA	15,000	0	0
VA Museum of Transportation (operating)	4,000	5,000	4,000
Western VA EMS Council	5,972	5,972	5,972
Appropriation Reserve	6,097		7,624
	<u>\$ 187,000</u>	<u>\$ 246,719</u>	<u>\$ 187,000</u>

* NR (No Request Submitted)

**NSR (no specific amount included in request)

SCHOOL COMPONENT UNIT

**Salem City Schools
Summary of Revenue and Expenditures
For Fiscal Year 2016-2017**



Salem City Schools								
Summary of Proposed Budget As of March 8, 2016						Attachment D		
FY 2017								
Note: This page is shown for general comparison of totals only. This schedule is based on the original adopted budget whereas the detailed budget shows any budget amendments year to date which may differ								
		Increase (Decrease) of FY 17 from FY 16 Adopted						
		FY 2016 Adopted Budget	FY 2017 Proposed Budget as of 3/8/2016		Increase (Decrease) %			
School Operating Fund Budget								
<u>Revenue</u>								
State Revenue, excluding Sales Tax (1)		\$15,458,619	\$15,574,523	\$115,904	0.7%	(1)		35.2%
Sales Tax		3,617,064	3,724,133	107,069	3.0%	(2)		8.4%
Subtotal-All State Revenue		\$19,075,683	\$19,298,656	\$222,973	1.2%			43.6%
Federal Revenue		2,232,128	2,089,190	(142,938)	-6.4%	(3)		4.7%
Local Revenue		21,729,620	21,393,998	(335,622)	-1.5%	(4)		48.3%
Other Revenue		1,481,809	1,482,297	488	0.0%	(5)		3.3%
Total School Fund Revenue Budget		\$44,519,240	\$44,264,141	(\$255,099)	-0.6%			100.0%
<u>Expenditures</u>								
Central Administration		\$1,648,315	\$1,803,202	\$154,887	9.4%	(6)		4.1%
Instruction-Centralized Cost		4,601,499	4,682,154	80,655	1.8%	(7)		10.6%
Salem High School		10,175,467	10,156,114	(19,353)	-0.2%	(8)		22.9%
Andrew Lewis Middle School		6,830,463	6,824,456	(6,007)	-0.1%	(8)		15.4%
G. W. Carver		3,801,815	3,538,789	(263,026)	-6.9%	(8)		8.0%
West Salem		3,176,521	3,050,544	(125,977)	-4.0%	(8)		6.9%
South Salem		3,157,376	3,051,096	(106,280)	-3.4%	(8)		6.9%
East Salem		3,590,483	3,585,443	(5,040)	-0.1%	(8)		8.1%
Attendance and Health		1,015,504	1,039,215	23,711	2.3%	(8)		2.3%
Transportation		1,320,481	1,539,158	218,677	16.6%	(8)		3.5%
Special Purpose Grants		2,232,128	2,089,190	(142,938)	-6.4%	(3)		4.7%
Non Departmental (Incl Debt Service)		2,969,188	2,904,780	(64,408)	-2.2%	(9)		6.6%
Total School Fund Expenditure Budget		\$44,519,240	\$44,264,141	(\$255,099)	-0.6%			100.0%
Budget Shortfall			\$0					
(1) State revenue in FY 17 changes due to estimated rebenchmarking and sales tax increases								
(2) Sales tax is budgeted using local estimate (i.e. State's estimate less \$100,000)								
(3) Reflects decreases of the PEP grant in its entirety and the addition of the Virginia Preschool Initiative grant								
(4) Reflects net change in debt service								
(5) Various small revenue changes								
(6) Increases due to retirements in current year and increase in software costs								
(7) Reflects staffing changes and retirements from prior year, funding for one grade level of Chromebooks \$115,000, increases in instructional software programs such as Jump rope and APEX along with an increase in Internet bandwidth								
(8) Reflects changes in salaries due to changes in personnel. Transportation reflects the funding for the purchase of 2 buses								
(9) Temporary accounts for Salary increase \$435,910 and VRS Pension increase \$10,046 to be spread later, while reducing Health Insurance increase needed from prior year								

		FY 2016 Adopted Budget	FY 2017 Proposed Budget as of 3/8/2016	Increase (Decrease) of FY 17 from FY 16 Adopted	Increase (Decrease) %	
Cafeteria Fund Budget						
Revenue						
Salem High School		\$543,027	\$508,272	(\$34,755)	-6.4%	31.9%
Andrew Lewis Middle School		397,241	381,382	(15,859)	-4.0%	23.9%
G W Carver		196,736	176,690	(20,046)	-10.2%	11.1%
West Salem		184,674	195,269	10,595	5.7%	12.2%
South Salem		182,589	167,281	(15,308)	-8.4%	10.5%
East Salem		182,520	166,368	(16,152)	-8.8%	10.4%
		\$1,686,787	\$1,595,262	(\$91,525)	-5.4%	100.0%
Expenditures						
Salem High School		\$501,242	\$491,874	(\$9,368)	-1.9%	30.8%
Andrew Lewis Middle School		371,196	354,495	(16,701)	-4.5%	22.2%
G W Carver		201,687	199,966	(1,721)	-0.9%	12.5%
West Salem		187,948	195,878	7,930	4.2%	12.3%
South Salem		230,548	239,540	8,992	3.9%	15.0%
East Salem		194,166	113,509	(80,657)	-41.5%	7.1%
Total Cafeteria Fund Budget		\$1,686,787	\$1,595,262	(\$91,525)	-5.4%	100.0%
Total Proposed School Budget (School Operating, Grant and Cafeteria)		\$46,206,027	\$45,859,403	(\$346,624)	-0.8%	
Difference in Revenue and Expenditure Cafeteria Budgets by School						
Salem High School			\$16,398			
Andrew Lewis Middle School			\$26,887			
G W Carver			(\$23,276)			
West Salem			(\$609)			
South Salem			(\$72,259)			
East Salem			\$52,859			
Total-Balanced Budget Overall			\$0			